

The Portsmouth Group

Consulting and Advisory Services

Introduction

The Portsmouth Group offers a number of services to the finance industry in the field of electronics. The extensive experience of its principals as well as their large networks in both Industrial and Financial Industries provides their clients with world class results.

Principle products:

IC Knowledge Financial: IC Knowledge Financial is a subscription service offering proprietary models of semiconductor capacity and utilization, periodic in-depth reviews together with the financial implications of emerging new technologies, weekly updates and analysis of semiconductor related news and developments. IC Knowledge Financial is focused on the fund manager with exposure to the semiconductor industry seeking to stay abreast of the fundamentals within that industry.

Consulting: The Portsmouth Group offers consulting to the financial industry in the areas of electronics, sensors, manufacturing and valuation. These services are focused on due diligence, feasibility analysis, cost and competency analysis. The Portsmouth Group is a valuable partner in venture investments, M&A, trade sales and investment banking.

Fund Raising: The Portsmouth Group has extensive experience in the development of robust business plans, recruiting respected board members and advisors from its network and successfully presenting a complete package to the funding agencies most suitable to the opportunity.

Principles



Dr. Scott C. Blackstone PhD.

Dr. Blackstone has 30 years of electronics technology experience ranging from research scientist to founder and CEO of a publicly traded company. He graduated with honors from Cornell University (BSEE) and from KUL/IMEC, in Leuven Belgium, with a PhD, also in Electrical Engineering. Dr. Blackstone has spent his career in semiconductor manufacturing and design of electronics, sensors and MEMS devices. He has published over 50 papers and holds over 10 patents. His technical achievements include developing the first commercial electronic device using wafer bonding technology, the first integrated optical MEMS technology and the first publication of the growth of GaAs on silicon. He founded and was CEO of BCO technologies, the first company to commercialize wafer bonding technology. As CEO, Scott took the company public and then several years later negotiated the sale of the company to Analog Devices (www.analog.com). Dr. Blackstone transferred to Analog Devices in Cambridge, MA, to organize and lead an Optical MEMS effort. Dr. Blackstone co-founded Great Bay Ventures where he serves as a managing partner. He is the Chairman of Biode Corp (www.biode.com), a company developing sensors for industrial process control, a board observer at Source IQ (www.sourceiq.com), an enterprise software company developing tools to manage source code and co-founder and chairman of KCI Research, a company developing modeling tools for on-line trading. Dr. Blackstone received the British Venture Capitalist, Entrepreneur of the Year award in 1998. He is a senior member of the IEEE, a member of Eta Kappa Nu and the Electrochemical Society.

Principles



Mr. Scotten W. Jones

Mr. Jones has over 20 years of experience in the semiconductor industry, 14 of those in senior management positions. He holds a BS in Physics from the University of Rhode Island. Mr. Jones has published over 10 papers and has two patents. His focus has been on manufacturing and process development. His responsibilities have included manufacturing, engineering, IT, technology development, finance and accounting. Mr. Jones, as VP of Operations and Co-General Manager at Clare Corp, had complete P&L responsibility for the greenfield construction of a state of the art wafer fabrication facility, which was completed on time and under budget. He has extensive experience in manufacturing execution systems, cost modeling, IP licensing agreements, outsourcing and foundry relationships. In 2003, Mr. Jones founded IC Knowledge (www.icknowledge.com) a consultancy servicing the semiconductor industry. His clients include the majority of the top tier semiconductor manufacturers. He is senior member of the IEEE and a member of the Electrochemical Society.

Principles



Mr. Robert A. Walsh II

Mr. Walsh has extensive experience in the investment fields, ranging from the private client group to the corporate services. He holds a dual BA from Claremont McKenna College in Mathematics and Economics, specializing in Quantitative Modeling and Analysis. Mr. Walsh spent his career at boutique investment banks with a focus on emerging markets. He began his career at Alex Brown & Sons (ultimately acquired by Deutsche Bank) where he was part of the private client group. Mr. Walsh subsequently joined H. C. Wainwright & Co, where he was instrumental in the formation of a corporate services group. His responsibilities included all aspects of hedging from competitive pricing to monetizing and executing trades. Mr. Walsh has financed emerging technology companies, built an institutional client list, and maintained a private client base that included many high technology corporate executives. In 2001, he moved to Fechtor Detwiler to focus specifically on the semiconductors, semiconductor capital equipment and telecommunications industries. He is a managing director at Great Bay Ventures and CFO of Biode Corp (www.biode.com).